

### TRIUMPHEALTH OVERVIEW

#### Who is TriumpHealth?

**TriumpHealth** is a Revenue Cycle Management, Predictive Revenue Analytics, and Value-Based Consulting company who helps medical practices and hospital systems achieve their financial and regulatory compliance goals.

#### What do we do?

We help you grow by providing the following solutions:

- Medical Billing, Coding & Denial Management
- Payer Credentialing
- Provider Enrollment & Contracting
- Credentialing Maintenance
- Payer Contract Negotiations
- Practice Revenue Analysis
- MIPS Compliance Consulting



### Why should you choose TriumpHealth?

#### **One-Stop Partner**

Being a full-service company, **TriumpHealth** is a single vendor and point of responsibility. You maintain a resource that can promptly respond to any issues and keep track of your Revenue Cycle, Provider Credentialing and Regulatory Compliance needs.

#### Billing, Coding & Denial Management Specialists

We help you with your billing, coding, AR & denials management, financial reporting and credentialing, so you can focus on growing your practice. We have invested significant amount of resources in developing complete revenue cycle solutions, including chart & coding audits, clean claim submissions, automatic payer rule updates, persistent AR follow-up, and denial prevention, that help you maximize revenue.

#### **Provider Credentialing & Contract Negotiation Specialists**

We ensure that your office obtains its credentials accurately and on time so that you can begin receiving reimbursement from payers of your choice as soon as possible. We have the experience and knowledge you need to get through the process with the least amount of hassle and even identify areas of improvement on existing contracts. We can use your current contract and performance data to prove to payers that you deserve more favorable rates

#### **Predictive Revenue Cycle Analysts**

"You can't manage what you don't measure". Our revenue cycle analysts help you in creating and measuring key performance indicators and provide benchmarking analysis that scores payer performance based on claim, rejections, denials, and exceptions. We help you identify trends by drilling down to the staff, department, and service levels to uncover insightful details, which guide you to execute process improvements that result in better revenue cycle efficiencies.

#### **MIPS Consultants**

We work with your administrative and clinical staff to help you meet the value-based compliance objectives. Our consultants evaluate your current clinical and billing data in addition to the past MIPS reporting data, recommend appropriate measures and reporting methods, and help you attest successfully for maximum Medicare reimbursement.

### **Bundle Our Services To Save Money**

TriumpHealth services that can help you maximize revenue are listed below. Find out how much you can save by bundling with TriumpHealth, your one-stop partner.

## Provider & Facility Credentialing (click for short video)

- NPPES & PECOS Enrollment
- NPI Set-up
- CAQH Registration & Update
- Paver Market Assessment
- Application Auditing, Filing & Follow-up
- Private Practice, Telemedicine, Home Health, FQHC, DME, & Dental
- Contract Review & Explanation

### Payer Credentialing (click for short video)

- Initial Application and Primary Source Verifications for providers applying to a payer network
- Complete recredentialing Application
- Accurate & up-to-date status reports throughout the process – so you are continuously informed about the credentialing status of your providers

## Payer Contract Negotiation (click for short video)

- Comprehensive Payer Contract Review
- Reimbursement Analysis by Payer
- Identification of Strengths, Weaknesses, & Improvement Opportunities
- Competitive Fee Schedule Analysis
- Market Analysis
- Evaluation of Participation in Additional Payer Plans
- Negotiation of Reimbursement Rates

### Practice Revenue Analysis (click for short video)

- Fee Schedule Analysis
- Payer Reimbursement Analysis
- Claim Denials Analysis
- Coding Audit
- Identify Revenue Bottlenecks
- Revenue Enhancing Recommendations

# Revenue Cycle Management (click for short video)

- Medical Billing & Coding
- Payment Posting (EOB, ERA & EFT's)
- AR Follow-up & Denials Management
- Patient Statements & Calls
- Financial Reporting

### MIPS Reporting (click for short video)

- MIPS Measure Selection (Quality, Promoting Interoperability Measures)
- Improvement Activities Set-Up
- MIPS Monitoring
- MIPS Reporting & Attestation
- Audit Documentation & Support

# > HIPAA Compliance

 HIPAA / OSHA Proficiency Certifications

For a free consultation on any of our services, you can also call Cherrica Horton at (817)

**857-1075** or email at <a href="mailto:cherrica@triumphealth.com">cherrica@triumphealth.com</a>. Have a wonderful day!

# **CUSTOMER TESTIMONIALS**

"I believe this is the 4th year we have been working with TriumpHealth. The great references I received from other TriumpHealth customers is what sealed the deal for me. Their consultants are always current on the last-minute changes to MIPS, they know Allscripts extremely well and know how to handle any issues and working out bugs in the software. I am not able to keep up with MIPS on my own, I would be lost without our consultant Tiffany. The continuity of working with the same consultant since the beginning, gives me a great peace of mind."

Office Manager Delmarva Surgery Center

"We came across TriumpHealth at random, however after my first conversation with Riley, then my follow up consultation with Kristy, the Director of Revenue Cycle Services, I felt very comfortable and confident that TriumpHealth would meet our credentialing needs. We have been extremely happy with the care, expertise and communication that Kristy Lee and the credentialing department has provided to us through this process."

Dr. James Strickland Cognitive Behavioral Therapy Psychological Associates

"TriumpHealth has been a trusted partner of ours for years, they are helping us with MIPS and medical billing services. Their skillset is right on target; we rely heavily on their knowledge and hardly fool with it. Very knowledgeable and good at what they do and best of all a pleasure to work with."

Milly Farrell, Office Manager Jayaraman Medical Associates

"We were not satisfied with our previous billing company, so we looked and found TriumpHealth. They knew what they were talking about and were close by. Their staff is amazing and has gone above and beyond, which has made the doctor comfortable and happy. It's a blessing to have them!"

Chris Greene, Office Manager
David Grice Dermatology

"Our consultant at TriumpHealth has helped us here at Madrona Dermatology ever since TriumpHealth took on our clinic from Inform Diagnostics. She helps us feel confident that we know what we are doing to report on MIPS properly. Thank you for your hard work and keep it up."

Lori Guptill, Office Manager Madrona Dermatology

"We have worked with TriumpHealth for the past few years and have always received excellent support. Our MIPS consultant at TriumpHealth is knowledgeable and has made our MIPS reporting process efficient and easy. Thank you for all that you do for us."

Kim Wright, CMA Akron Dermatology

# **FEATURED CUSTOMERS**























Louisiana Healthcare Associates Urology Division

CBT Psychological Associates
Cognitive Behavioral Therapy







David Grice, D.O., P.A., Dermatology





















